

FINANCIAL REPORT FOR THE FISCAL YEAR 2015

All of our work is FTK™ - For The Kids. Four Diamonds remains committed to helping to improve the health and lives of children fighting cancer today, and those who will fight in the future.

According to the original Four Diamonds gift agreement by co-founders Charles and Irma Millard, after all of the costs for eligible patient medical expenses have been met, Four Diamonds may direct funds to support pediatric oncology clinical and research needs at Penn State Hershey.

Four Diamonds is fiscally strong, thanks to the extraordinary generosity of our donors. Their loyal philanthropic support over the past 43 years has made it possible for Four Diamonds to cover 100 percent of

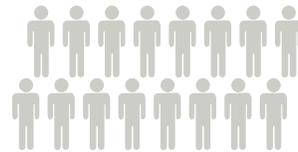
all medical expenses related to cancer care not covered by insurance for qualifying Four Diamonds children. In fiscal year 2015, the amount of that care expense totaled \$1,273,167.

As awareness of our cause has grown, so too has our philanthropic support. Over the past five years, revenue from philanthropic gifts to Four Diamonds has grown 48 percent. This tremendous increase in philanthropic support has enabled Four Diamonds to direct millions of dollars into pediatric cancer research and build a long-term investment strategy to create an additional revenue stream which is self-sustaining to help fund future pediatric cancer research at Penn State Hershey.

**100% OF
PATIENT BILLS
COVERED**

Four Diamonds provides comprehensive support to children and their families by paying for care and treatment not covered by insurance or other means as well as additional expenses that disrupt the welfare of the children. Thanks to the generous support of donors like you, Four Diamonds has been able to assist 100% of the eligible childhood cancer patients who have been treated at Penn State Hershey.

70  **pediatric
oncology research
professionals
supported**



16 **SPECIALTY CARE
PROVIDERS**

Four Diamonds makes it possible for 16 specialty care providers to be available exclusively to serve the physical, mental, emotional, and spiritual needs of our patients and their families. These care providers include child life specialists, social workers, music therapists, a clinical nutritionist, a psychologist, and pastoral care.

FOUR  **DIAMONDS**
— Conquering Childhood Cancer —

PENNSTATE **HERSHEY**
 **Children's Hospital**

SUMMARY OF SOURCES AND USES OF FUNDS

(covering 7/1/2014 - 6/30/2015)

Sources of Revenue

Philanthropic Gifts by Source

Penn State Dance Marathon (THON)	\$12,732,897.07	71%
Four Diamonds Mini-THON.....	\$4,279,080.78	24%
Special Events/Other Gifts	\$816,404.75	5%
Honor/Memorial Gifts	\$95,079.84	>1%
Bequests	\$0	0%
	\$17,923,462.44	100%

Interest and Endowment Earnings..... \$2,390,966.00

Summary of Revenue

Gifts.....	\$17,923,462.44	88%
Interest and Endowment Earnings	\$2,390,966.00	12%
TOTAL REVENUE	\$20,314,428.44	100%

Uses of Funds

Patient Care & Family Support

Patient Care Providers	\$1,818,488.00
Patient/Family Support.....	\$1,273,167.00

Research \$2,985,264.00

Investment in Research Endowments

(Note: These moves were approved and initiated in FY15, but not completed until Q1 FY16.)

Four Diamonds Endowment for the Epigenetics and Gene Regulation Research Program in Pediatric Oncology	\$4,000,000.00
Pediatric Molecular Oncology Research.....	\$3,000,000.00
Christopher Millard Chair for Pediatric Cancer Research...	\$2,900,000.00
Penn State IFC/Panhellenic Dance Marathon Chair for Pediatric Cancer Research	\$2,100,000.00

Fundraising and Administration \$1,190,299.00

Scholarship \$10,000.00

Annual Reserve..... \$8,301,080.00

TOTAL USES OF FUNDS **\$27,578,298.00**

95¢ OF EVERY \$1 DONATED

directly impacts children
fighting cancer today and
helps improve the path of
kids who will face cancer
in the future.



Explanation of the Annual Reserve

In FY2012, leadership from Penn State Hershey Children's Hospital, Penn State College of Medicine, and community volunteers from the Four Diamonds Advisory Board recommended creating an annual reserve fund equal to 18 months of the costs in order to guarantee the continuity of programs and services to our pediatric cancer patients in an ever-changing healthcare and financial environment. Each year, funds held in the annual reserve (and all interest earned from those funds) are added to the current year's fundraising totals and are available to fund the next fiscal year's programs, services, and annual reserve.